subliminal messaging

subliminal messaging is a psychological technique that involves delivering messages below the threshold of conscious perception. These messages are designed to influence thoughts, feelings, or behaviors without the individual being consciously aware of them. Subliminal messaging has been a topic of interest and controversy in various fields such as advertising, psychology, and media studies. This article explores the origins, mechanisms, applications, ethical considerations, and scientific research surrounding subliminal messaging. It also examines the effectiveness and potential risks associated with its use. Understanding subliminal messaging requires a comprehensive look at how subconscious cues can impact decision-making and perception, making it a significant subject in both marketing and psychological influence.

- Understanding Subliminal Messaging
- Mechanisms Behind Subliminal Messaging
- Applications of Subliminal Messaging
- Scientific Research on Its Effectiveness
- Ethical and Legal Considerations

Understanding Subliminal Messaging

Subliminal messaging refers to the practice of embedding stimuli in a way that they are perceived by the subconscious mind but remain below the level of conscious awareness. Typically, these messages are visual or auditory and are designed to influence behavior or attitudes without explicit recognition. The term "subliminal" comes from the Latin words "sub" meaning "below" and "limen" meaning "threshold," indicating that the stimuli are presented under the sensory threshold of conscious perception.

Historical Background

The concept of subliminal messaging gained prominence in the mid-20th century, particularly in the context of advertising and media influence. Early claims suggested that subliminal cues could manipulate consumer behavior, leading to widespread public concern and regulatory attention. Despite skepticism, the idea of influencing individuals without their awareness captured the imagination of marketers and psychologists alike.

Types of Subliminal Messages

Subliminal messages can be categorized based on the sensory modality through which they are delivered:

- Visual subliminal messages: Brief flashes of images or words embedded within other visual content.
- **Auditory subliminal messages:** Sounds or spoken words played at volumes or speeds that evade conscious recognition.
- **Embedded messages:** Hidden images or words incorporated subtly into media such as advertisements or films.

Mechanisms Behind Subliminal Messaging

The effectiveness of subliminal messaging relies on the brain's ability to process information without conscious awareness. This section explores the psychological and neurological mechanisms that facilitate subliminal influence.

Perception Below Conscious Awareness

Subliminal stimuli are presented in such a way that they bypass the conscious sensory processing but still activate certain neural pathways. The brain processes these stimuli on a subconscious level, potentially influencing attitudes and behaviors without explicit recognition. This phenomenon is supported by research in cognitive psychology and neuroscience illustrating nonconscious perception.

Priming and Behavioral Influence

One well-documented mechanism is priming, where exposure to subliminal cues can activate related concepts in the mind, affecting subsequent thoughts and actions. For example, subliminally presenting words associated with thirst may increase the likelihood of choosing a beverage. Priming operates by temporarily increasing the accessibility of certain mental constructs, which can shape behavior indirectly.

Limitations of Subliminal Processing

While the subconscious mind can register subliminal stimuli, the depth and duration of influence are limited. Subliminal messaging generally produces subtle effects rather than dramatic changes in behavior. Factors such as individual differences, context, and message clarity significantly impact the effectiveness of subliminal influence.

Applications of Subliminal Messaging

Subliminal messaging has been applied across various domains, from commercial advertising to self-improvement programs. This section outlines prominent areas where subliminal techniques have been utilized.

Advertising and Marketing

Commercial advertisers have experimented with subliminal messaging to subtly encourage product preference or brand recognition. Techniques include embedding brief images or words within commercials or packaging that evoke positive associations with the product. Although controversial, some marketers believe subliminal cues can enhance consumer engagement when combined with overt messaging.

Self-Help and Personal Development

Many self-help audio and video programs incorporate subliminal affirmations intended to promote positive thinking, confidence, or habit change. These messages are often embedded beneath relaxing music or nature sounds, aiming to influence the subconscious mind to support personal goals such as quitting smoking or improving self-esteem.

Entertainment Media

Films, television shows, and video games have occasionally used subliminal images or sounds for artistic effect or to elicit specific emotional responses. While not always intended for behavioral influence, these subliminal elements can contribute to the overall impact of the media experience.

List of Common Subliminal Techniques

- Backmasking: Reversed audio messages masked within soundtracks.
- Flash frames: Single-frame images inserted into video content.

- Hidden images: Visual elements blended into background or scenes.
- Subaudible messages: Spoken words played at low volumes or frequencies.

Scientific Research on Its Effectiveness

The scientific community has extensively investigated subliminal messaging to determine its validity and practical impact. This section reviews key findings and ongoing debates.

Experimental Evidence

Laboratory studies have demonstrated that subliminal stimuli can influence cognitive processes such as perception, memory, and decision-making under controlled conditions. For instance, subliminal priming experiments show that exposure to certain words or images can bias responses on subsequent tasks. However, these effects are usually short-lived and context-dependent.

Limitations and Criticisms

Despite some positive findings, many researchers emphasize the limited scope of subliminal messaging effects. Critics argue that the influence is generally weak and insufficient to produce significant behavioral changes without conscious engagement. Furthermore, methodological flaws and inconsistent replication have contributed to skepticism regarding the practical utility of subliminal techniques.

Meta-Analyses and Consensus

Comprehensive reviews and meta-analyses conclude that while subliminal messaging can affect perception and attitudes in specific contexts, it is not a reliable method for controlling complex behaviors. The consensus suggests that subliminal messages may complement but cannot replace conscious persuasion strategies.

Ethical and Legal Considerations

The use of subliminal messaging raises important ethical and legal questions, particularly concerning consent, manipulation, and transparency. This section explores these concerns and regulatory responses.

Ethical Issues

Employing subliminal messaging to influence individuals without their awareness challenges principles of autonomy and informed consent. Critics argue that such covert manipulation is deceptive and potentially exploitative, especially in vulnerable populations. Ethical guidelines recommend transparency and respect for individuals' decision-making rights.

Legal Regulations

Several countries have enacted laws or guidelines restricting or banning the use of subliminal advertising in broadcast media. Regulatory bodies monitor advertising content to prevent hidden messages that could mislead or manipulate consumers. Enforcement varies by jurisdiction, reflecting differing cultural and legal standards regarding subliminal influence.

Best Practices for Ethical Use

- Disclose the presence of subliminal content when used in media.
- Avoid messages that promote harmful or deceptive behaviors.
- Use subliminal techniques only as a supplementary tool alongside explicit communication.
- Ensure compliance with local laws and advertising standards.

Frequently Asked Questions

What is subliminal messaging?

Subliminal messaging refers to the use of stimuli below the threshold of conscious perception to influence thoughts, feelings, or behaviors without the individual being aware of it.

Are subliminal messages effective in changing behavior?

Scientific evidence on the effectiveness of subliminal messages is mixed; while some studies suggest minor short-term effects, there is no conclusive proof that subliminal messaging can cause significant or lasting behavioral changes.

How are subliminal messages used in advertising?

In advertising, subliminal messages are sometimes embedded as brief images or sounds intended to

influence consumers subconsciously, although their use is controversial and often considered unethical or banned in many countries.

Can subliminal messaging improve learning or skills?

Some products claim that subliminal messages can enhance learning or skills by reinforcing positive suggestions, but there is limited scientific support for these claims and they should be approached with skepticism.

What are common types of subliminal messages?

Common types include hidden images, brief flashes of text or images, backward masking in audio, and subtle cues that are designed to bypass conscious awareness.

Is subliminal messaging legal?

The legality of subliminal messaging varies by country; many jurisdictions prohibit deceptive or manipulative subliminal advertising practices, especially in broadcasting and marketing.

How can someone protect themselves from subliminal influence?

Being aware of subliminal messaging techniques, critically evaluating media content, and maintaining conscious decision-making can help individuals reduce the potential influence of subliminal messages.

Additional Resources

- 1. The Power of Subliminal Messages: Unlocking the Mind's Hidden Potential
 This book explores the science behind subliminal messaging and how subtle cues can influence
 thoughts and behaviors. It delves into the psychological mechanisms that make subliminal messages
 effective and discusses various applications, from advertising to self-improvement. The author
 combines scientific studies with practical advice for harnessing these hidden signals.
- 2. Subliminal: How Your Unconscious Mind Rules Your Behavior
 In this compelling read, the author investigates the unconscious processes that shape decision-making and behavior through subliminal stimuli. The book presents groundbreaking research on how subliminal messages operate beneath the level of conscious awareness. It also examines ethical implications and the potential for manipulation in media and marketing.
- 3. Hidden Persuasion: The Science of Subliminal Influence
 This book provides an in-depth analysis of the techniques and effectiveness of subliminal persuasion.
 It covers the history of subliminal messaging, scientific experiments, and real-world examples where subliminal cues have swayed consumer and social behavior. Readers will gain insight into both the power and limitations of these covert messages.
- 4. Subliminal Advertising: The Secret Language of the Mind Focusing on marketing and advertising, this book reveals how subliminal techniques are used to

influence consumer choices without their conscious knowledge. The author discusses various forms of subliminal advertising, from visual cues to auditory signals, and evaluates their ethical and legal considerations. It's a must-read for marketers and consumers alike.

- 5. Mind Control by Subliminal Messaging: Techniques and Applications
 This comprehensive guide explores various methods of subliminal messaging used to influence cognition and behavior. The book also covers practical applications in therapy, self-help, and persuasion, providing readers with tools to both detect and use subliminal messages responsibly. It balances scientific rigor with accessible explanations.
- 6. The Subliminal Mind: How Hidden Messages Shape Our Reality
 Exploring the concept that much of our perception and decision-making is driven by subliminal inputs, this book offers a fascinating look into the subconscious mind. It combines neuroscience, psychology, and cultural analysis to show how subliminal messages shape personal beliefs and societal trends. The author presents thought-provoking theories supported by case studies.
- 7. Subliminal Perception: The Psychology of Hidden Messages
 This academic-oriented book delves into the psychological underpinnings of subliminal perception. It discusses experimental research, cognitive mechanisms, and the impact of subliminal messages on memory, attitude, and behavior. The text is ideal for students and professionals interested in the scientific aspects of subliminal influence.
- 8. Invisible Influence: The Role of Subliminal Messaging in Everyday Life
 Highlighting the pervasive presence of subliminal messages in daily environments, this book
 examines how unnoticed stimuli affect choices and emotions. From media and technology to social
 interactions, the author reveals the subtle ways subliminal messaging operates. Practical advice on
 becoming more aware of these influences is also included.
- 9. Beyond Awareness: The Art and Science of Subliminal Messaging
 This book blends artistic creativity with scientific research to explore the multifaceted nature of subliminal messaging. It covers historical perspectives, modern techniques, and innovative uses in art, advertising, and therapy. Readers will appreciate the balanced approach that considers both the power and ethical challenges of subliminal communication.

Subliminal Messaging

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subliminal messaging: Subliminal Psychology Christopher Kingler, Have you ever wished you could penetrate someone's mind? Are you one of those people who are drawn to exploring the depths of the human psyche? Are you tired of being prey to emotional predators and manipulators and want to learn the art of subliminal psychology to fully protect yourself? We like to think of ourselves as independent actors who control our decisions, but the truth is much more complicated. As powerful as the mind and intellect are, each individual has grey space in their psyche. This grey space is the primal, subconscious and unexplored force. The relationship between the conscious and

the subconscious is like the iceberg floating in the ocean. Consciousness is just the tip of the iceberg we see. The subconscious, however, is where the triggers occur and where the subliminal messages reach us. This is where the outside influence settles. We are all suggestible, in one way or another. The mind is flexible and gullible, but it can be an object of awareness and self-control. This book is about the other side of the iceberg, it's about what we don't see and what others don't see or recognise in themselves. Here is a brief taste of what you will learn: - The truth about subliminal psychology and false myths. - The subliminal messages under X-rays to recognise them immediately and never fall into the trap again. - Deep analysis of the drives and the most hidden desires of human beings to decode their intentions. - Simple and advanced subliminal manipulation techniques to penetrate someone's mind. - Short and long-term effects of subliminal manipulation on decision making. - How to defend yourself from the powerful attacks of subliminal predators. - Subliminal reprogramming for mental health, removing mental blocks that prevent your happiness. - Unlock infinite potential with subliminal learning to acquire whatever knowledge you want. Let me ask you a question. Do you want to influence or be influenced? If you understand, unfortunately you have no choice. No matter how much we want to be in control of our reactions, we are subject to external influences - whether or not we are aware of it. If you are tired of constantly being the object of manipulative tactics, this dark art historically reserved for secret societies and big brands is now within everyone's reach, and is about to be in your hands. Use it carefully. So, what are you waiting for? Swipe up, click the Buy button now and begin your journey!

subliminal messaging: Dark Psychology Mind Control Victor Blackwood, 2024-08-30 Mind control, a topic often shrouded in mystery and controversy, evokes images of sinister plots and secret experiments. However, the reality of mind control is much broader, encompassing a range of psychological techniques and practices aimed at influencing thoughts, emotions, and behaviors. These techniques can be as benign as advertising strategies designed to persuade consumers or as manipulative as methods used by cults to control their followers. The concept of mind control has fascinated humanity for centuries. From ancient practices of suggestion and persuasion to modern-day neuro-linguistic programming (NLP) and subliminal messaging, the methods have evolved, but the objective remains the same: to influence the human mind in a way that shapes beliefs, decisions, and actions. This preface serves as an introduction to the intricate world of mind control. The chapters that follow will delve into various aspects of this phenomenon, from foundational principles to advanced techniques. By exploring these topics, readers will gain a deeper understanding of how mind control works and how it can be used both ethically and unethically. Understanding mind control is not just an academic exercise; it has practical implications in our daily lives. We are constantly bombarded with information designed to influence us, whether through media, advertising, or interpersonal interactions. By becoming aware of these influences, we can develop critical thinking skills that allow us to make more informed decisions and resist manipulative tactics. In the modern world, where information is more accessible than ever before, the potential for mind control is both greater and more subtle. The rise of digital media, social networks, and targeted advertising has created new avenues for influencing public opinion and individual behavior. This makes it more important than ever to understand the mechanisms of mind control and how they can be used to shape our perceptions and actions. As we embark on this journey into the world of mind control, it is important to approach the topic with an open mind. While some techniques may seem far-fetched or even dangerous, others are rooted in well-established psychological principles that can be used for positive purposes. For example, understanding the power of suggestion can help in the rapeutic settings, while recognizing the role of repetition in learning can improve educational outcomes. Ultimately, the goal of this eBook is to demystify mind control and provide readers with the tools to recognize and understand the various techniques that are used to influence the mind. Whether you are interested in protecting yourself from manipulation, exploring the ethical implications of these techniques, or simply curious about the workings of the human mind, this eBook will offer valuable insights and knowledge.

subliminal messaging: Techniques for Manipulation and Mind Control KHRITISH

SWARGIARY, 2024-10-01 The purpose of this book, Techniques for Manipulation and Mind Control: A Comprehensive Academic Analysis, is to explore these intricate dynamics in detail, offering both theoretical and practical insights into the many ways in which human thought, behavior, and decision-making can be influenced. This work provides a holistic view of manipulation, starting from its historical roots to its contemporary applications in media, politics, marketing, and interpersonal relationships. At the same time, the book highlights ethical concerns and questions that arise when individuals or institutions exert undue influence over others, especially in ways that undermine autonomy and free will.

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subliminal messaging: The Manipulation Machine Pasquale De Marco, 2025-07-10 In a world besieged by manipulation and deceit, The Manipulation Machine unveils the hidden forces that seek to control our minds and ensnare our souls. This thought-provoking book delves into the dark art of brainwashing, exposing its insidious techniques and devastating consequences. With masterful precision, the author uncovers the intricate web of psychological tactics employed by manipulators to erode our critical thinking skills, warp our perceptions, and transform us into mere pawns in their Machiavellian games. From political propaganda and religious extremism to corporate advertising and social media algorithms, the book shines a light on the myriad ways in which brainwashing permeates our societies. Through compelling case studies and expert insights, the author illustrates the devastating impact of brainwashing on individuals and communities. Victims are left psychologically scarred, socially isolated, and devoid of their individuality, their lives forever altered by the machinations of those who seek to control them. The book serves as a stark warning against the dangers of complacency and blind obedience. It emphasizes the importance of cultivating resilience, critical thinking skills, and a deep appreciation for the value of independent thought. By arming ourselves with knowledge and understanding, we can inoculate ourselves against the insidious forces of manipulation and preserve the integrity of our minds. The Manipulation Machine is a clarion call for vigilance and resistance. It is a powerful indictment of the forces that seek to undermine our autonomy and a passionate defense of the human spirit. This book is essential reading for anyone who values freedom of thought, personal liberty, and the sanctity of the human mind. If you like this book, write a review!

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subliminal messaging: Hidden Messages In Music Ambrose Delaney, AI, 2025-03-31 Hidden Messages In Music explores the intriguing world of sonic secrets hidden within popular songs, examining the techniques behind these messages, the motivations for their creation, and their cultural impact. It delves into how artists encode information through methods like backmasking and altered tempos, and how listeners perceive these hidden signals. The book reveals how advancements in recording technology, from magnetic tape to digital audio workstations, have enabled musicians to conceal and reveal information in their work. The book examines a range of case studies, analyzing specific songs and artists associated with hidden messages, exploring the recording techniques used, and delving into public reactions. It shows how these messages, whether intentional or perceived, reflect a human desire to find meaning and connection, even in unexpected places. For example, the book explores how music conspiracy theories often arise from the interpretation of subliminal messaging and audio manipulation techniques. Structured in three parts, the book begins by introducing the concept of hidden messages and exploring sonic manipulation. It progresses through case studies of songs and artists, and concludes by analyzing the cultural impact, touching on the role of media and ethical considerations. Readers will gain a deeper understanding of music perception and the cultural impact of music, enabling them to critically evaluate the songs they listen to.

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subliminal messaging: Shocking Advertising Tricks Ivy Silver, AI, 2025-03-31 Shocking Advertising Tricks unveils the hidden psychological techniques that advertisers employ, often subconsciously influencing consumer behavior. It delves into how strategies rooted in cognitive

biases and emotional triggers drive purchasing decisions, even when we don't need the product. For instance, the book explores how advertisers use color psychology to evoke specific feelings or create brand associations that bypass rational thought. Understanding these methods empowers consumers to make more informed choices in an environment saturated with persuasive messaging. The book approaches this topic by building from foundational research in psychology and marketing, examining real-world case studies to illustrate how these techniques play out in actual campaigns. It's structured into three key sections: an introduction to core psychological concepts, an exploration of specific advertising techniques, and a discussion of ethical considerations, including consumer manipulation and data privacy. By exposing the mechanisms behind persuasive advertising, Shocking Advertising Tricks advocates for greater transparency and responsibility within the marketing industry, crucial for both individual autonomy and a more ethical marketplace.

subliminal messaging: Influence Human Behavior with Manipulation Techniques Phillip T. Erickson, 2020-05-22 Don't Ever Want To Lose Out On Achieving Super Success In Life? Would You Like to Learn to Influence Human Behavior with Manipulation Techniques? Would You Also Like To Learn How to Influence People With Persuasion and Dark Psychology Techniques? Then Read On! Are you one of those people who find it difficult to get along with people? Do you feel that your life would change considerably for the better if you could improve your people management skills? Have you always been awed at the site of some people being able to feel comfortable in whatever situation life puts them? Would you like to be one of those people? Do you also worry about your lack of communication ability becoming a stumbling block in your personal and professional growth? What if you were told that you could find a great way of enchanting people and manipulating them to do your bidding? Something as powerful as the capability of being able to influence human behavior with manipulation and dark psychology techniques? Then this book is what squarely addresses your concerns. You need to look no further than this masterfully created tome about all things concerning leveraging the power of being able to influence human behavior with dark psychological and manipulation techniques to get ahead in life. It contains everything that you need to know about influencing human behavior with the help of dark psychology that unravels the mysteries of the human mind. It explains why some people have a great ability to influence people and some seemingly none. It makes you understand and believe that you can develop the ability to manipulate the behavior of the people you are trying to influence to conform to your wishes. With this book you get to: -Understand what manipulation techniques you can use to influence the human mind. -Understand the impact of persuasion and dark psychology technique on your ability to influence others. -Understand how these manipulation techniques can help transform your life in all aspects. -Learn to be great at manipulation and leveraging dark psychology techniques in helping you achieve your life goals. Sure there are a million articles and many books out there that make similar claims, but those are nothing more than just claims. Understanding how to influence human behavior with manipulation techniques involves an in-depth study of the human mind, which anyone will tell you is in the realm of the highest science. This book has referenced the latest scientific advances that are peer validated and accepted as relevant facts by the scientific community. As a matter of fact, this book is a veritable tome on the issues pertaining to manipulation of the human mind to serve one's own ends. It is based entirely on scientific research and evidence and informs the reader about the science behind the manipulation of the human mind. There is nothing else out there that informs you in an eminently practical way, as this book does. Reading it will make you understand why. This book allows you to deploy scientifically validated methods that will help enhance your ability to manipulate the human mind (yours and that of the others) to a level that transforms your life. It will show you how leveraging these techniques will enable you to outperform the super-achievers you have always admired. You will be able to do it because the book will hand-hold you and make you understand. It will explain the mistakes that most of us make in the way we interact with others. It will also tell what it is that we need to make that paradigm shift that will make us into people who everybody looks up to and wants to emulate. Reading this book will bring about an epiphany of your mind and transform your life. But only if you act now. Go ahead and get

your copy NOW!

subliminal messaging: Fascinating Psychology Center for Psychology, 2024-08-18 Fascinating Psychology: 50 Wonders of the Human Mind takes you on an engaging journey into the most intriguing aspects of psychology. From everyday behaviors to the mind's hidden quirks, this book unravels the psychological phenomena that shape our thoughts, decisions, and interactions. Each chapter delves into a unique concept, offering real-world examples, scientific insights, and practical applications that will deepen your understanding of yourself and those around you. Whether you're curious about why we remember things that never happened, how subtle cues influence our choices, or what drives us to help—or harm—others, Fascinating Psychology is your guide to the wonders and mysteries of the human mind. Perfect for anyone eager to explore psychology's most compelling ideas, this book will leave you both enlightened and entertained, providing you with valuable tools to navigate life's complexities with greater awareness and insight.

subliminal messaging: Propaganda Prisons Tom Rizzi, 2021-07-22 This book discusses the identification, spread, and countermeasures for propaganda presented through technology and in many other aspects of our daily lives. Social media makes it easy for individuals to create or disseminate propaganda. Media platforms do not encourage independent judgment. They do not present a variety of viewpoints that allow the viewer to investigate all perspectives. Instead, the propagandist, through various methods, uses facts and information selectively, transmitting only those ideas that help accomplish their goal. Our country is in a crisis with respect to democracy and social change. Much of the information we receive through technology, media, educational institutions, and advertising is presented in such a way as to steer our thought processes in a direction that limits free thinking, alternate perspectives, and factual conclusions. Violence and propaganda are slowly becoming an integrated phenomenon and is being magnified by the use of technology. People are no longer using their minds to fight back. We are in danger of transforming our nation through a deception of acceptance. Is this behavior an indication of the direction our society is moving toward with respect to the communication of information? This book was inspired by a belief that media and technology have lost their way in the reporting of factual news. Information is now disseminated with a healthy dose of opinion. The ability to distinguish news from opinion and propaganda becomes particularly important when the audience becomes immersed in social, cultural, or political causes.

subliminal messaging: Remote Brain Targeting - Evolution of Mind Control in U.S.A.: A **Compilation of Historical Information Derived from Various Sources (Mind Control Technology Book Series) Book I of 7** Renee Pittman, 2011-10-13 The objective today is to isolate targets through technological harassment, remote viewing, electronic surveillance, and also focus on using everyone around them subliminally influenced. The target is depicted to the community as incompetent, disloyal, troublesome, mentally unbalanced, or ill, to mobilized community stalking efforts. This permits an expertly crafted promotion and denial that highly advanced mind invasive technology exists. The whistleblower / targeted individual, targeted for various reasons, is then heinously, maliciously, secretively, abused by electromagnetic systems difficult to prove because it is unseen to the human eye or detectable as extremely low frequency (ELF) radio and microwaves waves. The objective is to push the target over the edge to suicide, hurting self or others, entrapped, jail, or be institutionalized. Others watch and become frightened preventing them from speaking out against these extreme, immoral, and unethical injustices in the form of covert terrorism with many players and denial of Human Rights. Remote Neural Monitoring testing has also thrived within the Association of Psychiatry historically. The electromagnetic assaults, physical, psychological, and verbal, continue until the target is left discredited, exhausted, and in poor health, financially crippled, or his or her life is in ruins or worse. And, it is legal! Remote Brain Targeting confirms Pittman's credibility in this five-book series which details her personal experiences and others. detailing how the slow kill effect is being used today, as a form of physical coercion, electromagnetically. All five books in the Mind Control Technology book series are a must-read and a wake-up call to an older generation familiar with and knowledgeable of some of these programs,

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