

# investment banking books

**investment banking books** are essential resources for aspiring professionals, students, and seasoned experts looking to deepen their understanding of the complex world of finance. These books cover a wide range of topics including financial modeling, mergers and acquisitions, valuation techniques, and the overall structure of investment banking firms. Whether you are preparing for interviews, seeking to expand your technical skills, or aiming to grasp the strategic aspects of deal-making, the right investment banking literature can provide invaluable insights. This article explores some of the most influential and comprehensive investment banking books available, highlighting their key contributions to the field. Additionally, it offers guidance on how to select the best books based on your learning objectives and career stage. The following sections will delve into essential reads, specialized texts, and practical guides, ensuring a well-rounded approach to mastering investment banking concepts.

- Top Investment Banking Books for Beginners
- Advanced Investment Banking Books for Professionals
- Books on Financial Modeling and Valuation
- Books Covering Mergers and Acquisitions
- Practical Guides and Interview Preparation
- How to Choose the Right Investment Banking Books

## Top Investment Banking Books for Beginners

Starting a career in investment banking requires a solid foundation in both theoretical concepts and practical applications. The best beginner investment banking books introduce readers to the fundamentals of the industry, including an overview of financial markets, the role of investment banks, and basic financial analysis techniques. These books are written to be accessible to those without extensive prior knowledge, making them ideal for students and recent graduates.

### Key Titles for Beginners

Several investment banking books stand out for beginners due to their clarity and comprehensive coverage:

- **Investment Banking: Valuation, Leveraged Buyouts, and Mergers & Acquisitions** by Joshua Rosenbaum and Joshua Pearl – This book breaks down complex concepts into digestible sections, offering step-by-step guidance on valuation and deal structuring.
- **The Basics of Investment Banking** by Brian DeChesare – Provides an overview of the

industry's mechanics, including capital markets and deal workflows.

- **Investment Banking For Dummies** by Matthew Krantz and Robert R. Johnson – A user-friendly introduction that explains key terms and processes in an easy-to-understand format.

## Advanced Investment Banking Books for Professionals

For those who already possess foundational knowledge, advanced investment banking books delve deeper into sophisticated financial theories, complex transaction structures, and strategic decision-making processes. These texts are tailored for analysts, associates, and professionals seeking to enhance their expertise and stay current with industry trends.

### Notable Advanced Titles

These books are widely respected for their depth and technical rigor:

- **Investment Banking: Institutions, Politics, and Law** by Alan D. Morrison and William J. Wilhelm Jr. – Offers a nuanced understanding of the regulatory environment and institutional dynamics.
- **Corporate Finance: Theory and Practice** by Aswath Damodaran – A comprehensive text on corporate finance principles, valuation techniques, and capital structure decisions.
- **Private Equity at Work: When Wall Street Manages Main Street** by Eileen Appelbaum and Rosemary Batt – Explores the impact of private equity in investment banking transactions and corporate governance.

## Books on Financial Modeling and Valuation

Financial modeling and valuation are core competencies within investment banking. Books dedicated to these topics provide detailed methodologies for constructing financial models, performing discounted cash flow (DCF) analyses, and valuing companies across various industries. Mastery of these subjects is critical for deal execution and advisory services.

### Essential Financial Modeling and Valuation Books

- **Financial Modeling** by Simon Benninga – A definitive guide to building Excel-based financial models with practical examples.
- **Valuation: Measuring and Managing the Value of Companies** by McKinsey & Company Inc. – Covers advanced valuation techniques, including real options and economic profit

metrics.

- **Equity Asset Valuation** by Jerald E. Pinto, Elaine Henry, Thomas R. Robinson, and John D. Stowe – Focuses on equity valuation methods used by professionals.

## Books Covering Mergers and Acquisitions

Mergers and acquisitions (M&A) represent a significant portion of investment banking activity. Books in this category explain the strategic rationale behind deals, the negotiation process, legal frameworks, and post-merger integration. They are valuable for professionals involved in deal origination, due diligence, and execution phases.

### Recommended M&A Books

- **Mergers, Acquisitions, and Other Restructuring Activities** by Donald DePamphilis – Provides detailed case studies and covers both theory and practice.
- **The Art of M&A: A Merger Acquisition Buyout Guide** by Stanley Foster Reed, Alexandra Reed Lajoux, and H. Peter Nesvold – An authoritative guide that addresses every aspect of the M&A lifecycle.
- **Applied Mergers and Acquisitions** by Robert F. Bruner – Focuses on valuation and financing techniques specific to M&A transactions.

## Practical Guides and Interview Preparation

Entering the competitive field of investment banking often requires rigorous interview preparation. Practical guides tailored to interview techniques, case studies, and technical questions help candidates succeed in recruiting processes. These books also include advice on networking, resume crafting, and career development within the industry.

### Popular Practical and Interview Books

- **Investment Banking Interview Guide** by Brian DeChesare – Covers common interview questions, technical problems, and behavioral tips.
- **Breaking Into Wall Street** by Brian DeChesare – Offers comprehensive career advice alongside technical tutorials.
- **Vault Guide to Finance Interviews** by Vault Editors – Provides detailed walkthroughs of finance interview scenarios and questions.

# How to Choose the Right Investment Banking Books

Selecting the most suitable investment banking books depends on individual goals, current skill levels, and specific areas of interest within the field. Factors to consider include the depth of content, practical applicability, readability, and whether the book focuses on technical skills or strategic insights. Combining foundational texts with specialized resources creates a balanced learning path.

## Criteria for Selection

When choosing investment banking books, keep the following points in mind:

1. **Purpose:** Identify whether you need basic knowledge, technical training, or advanced strategies.
2. **Authorship:** Prefer books written by recognized experts or practitioners in the field.
3. **Reviews and Recommendations:** Utilize feedback from professionals and educators to gauge quality.
4. **Updated Content:** Ensure the material reflects the latest market practices and regulations.
5. **Practical Examples:** Look for books that include case studies, exercises, or model templates.

## Frequently Asked Questions

### What are the best investment banking books for beginners?

Some of the best investment banking books for beginners include 'Investment Banking: Valuation, Leveraged Buyouts, and Mergers & Acquisitions' by Joshua Rosenbaum and Joshua Pearl, 'Monkey Business: Swinging Through the Wall Street Jungle' by John Rolfe and Peter Troob, and 'Investment Banking for Dummies' by Matthew Krantz and Robert R. Johnson.

### Which books cover financial modeling for investment banking?

Books like 'Investment Banking: Valuation, Leveraged Buyouts, and Mergers & Acquisitions' by Rosenbaum and Pearl and 'Financial Modeling' by Simon Benninga are highly recommended for learning financial modeling in investment banking.

## **Are there any investment banking books that focus on M&A?**

Yes, 'Investment Banking: Valuation, Leveraged Buyouts, and Mergers & Acquisitions' by Joshua Rosenbaum and Joshua Pearl provides an in-depth look at M&A processes, valuation techniques, and deal structuring.

## **What books provide insights into the culture of investment banking?**

Books like 'Monkey Business: Swinging Through the Wall Street Jungle' by John Rolfe and Peter Troob and 'Liar's Poker' by Michael Lewis offer insider perspectives on the culture and lifestyle within investment banking.

## **Which investment banking books help with interview preparation?**

'Investment Banking Interview Prep' by Brian DeChesare and 'Vault Career Guide to Investment Banking' are excellent resources for preparing for investment banking interviews, covering technical questions, case studies, and behavioral questions.

## **Are there any books that explain valuation techniques in investment banking?**

'Valuation: Measuring and Managing the Value of Companies' by McKinsey & Company and 'Investment Banking: Valuation, Leveraged Buyouts, and Mergers & Acquisitions' by Rosenbaum and Pearl thoroughly explain valuation techniques used in investment banking.

## **Can investment banking books help with understanding leveraged buyouts (LBOs)?**

Yes, books like 'Investment Banking' by Rosenbaum and Pearl and 'Private Equity at Work' by Steven Kaplan cover leveraged buyouts extensively, explaining their structure, modeling, and impact.

## **What are some advanced investment banking books for experienced professionals?**

Advanced books include 'The Business of Investment Banking' by K. Thomas Liaw, 'Mergers, Acquisitions, and Other Restructuring Activities' by Donald DePamphilis, and 'Investment Banking: Institutions, Politics, and Law' by Alan D. Morrison and William J. Wilhelm Jr.

## **Are there any free online investment banking books or resources?**

While full textbooks are rarely free, websites like Investopedia, Wall Street Oasis, and some university course materials offer free guides and resources on investment banking topics. Additionally, some authors provide free sample chapters online.

# How do investment banking books stay relevant with market changes?

Good investment banking books are updated regularly to reflect current market practices, regulations, and financial instruments. Authors often release new editions or supplementary materials to keep content up-to-date with industry trends.

## Additional Resources

### 1. *Investment Banking: Valuation, Leveraged Buyouts, and Mergers & Acquisitions*

This comprehensive guide by Joshua Rosenbaum and Joshua Pearl covers core investment banking topics such as valuation techniques, leveraged buyouts (LBOs), and mergers & acquisitions (M&A). It is widely used by professionals and students to understand financial modeling and deal structuring. The book combines theory with practical examples, making complex concepts accessible.

### 2. *The Business of Investment Banking: A Comprehensive Overview*

By K. Thomas Liaw, this book provides an in-depth look at the structure, functions, and operations of investment banks. It covers the various roles within the industry, regulatory environments, and the mechanics behind underwriting and advisory services. The text is suitable for both newcomers and experienced practitioners seeking a holistic view.

### 3. *Monkey Business: Swinging Through the Wall Street Jungle*

John Rolfe and Peter Troob offer a candid and humorous insider's perspective on the life of an investment banker. This book explores the high-pressure environment, long hours, and culture of Wall Street, providing readers with both entertainment and valuable insight into the profession. It's a great read for those curious about the human side of investment banking.

### 4. *Investment Banking Explained: An Insider's Guide to the Industry*

Michel Fleuriot breaks down the complex world of investment banking into clear and understandable segments. The book covers product offerings, client relationships, and the critical skills required to succeed. It is particularly helpful for students and professionals transitioning into the field.

### 5. *Investment Banking Workbook*

Authored by Joshua Rosenbaum and Joshua Pearl, this workbook complements their main textbook by offering practical exercises and case studies. It allows readers to apply theoretical knowledge in real-world scenarios, enhancing their modeling and analytical capabilities. The workbook is a valuable resource for hands-on learning.

### 6. *Equity Asset Valuation*

By Jerald E. Pinto, Elaine Henry, Thomas R. Robinson, and John D. Stowe, this book focuses on the valuation of equity securities, a fundamental skill in investment banking. It explains various valuation models, including discounted cash flow (DCF) and relative valuation techniques. The text is detailed and includes numerous examples to solidify understanding.

### 7. *Investment Banking: Institutions, Politics, and Law*

Alan D. Morrison and William J. Wilhelm Jr. explore the historical development and regulatory framework of investment banking. The book discusses the interplay between financial institutions,

government policies, and legal considerations. It is ideal for readers interested in the broader context surrounding the industry.

8. *Leveraged Buyouts, + Website: A Practical Guide to Investment Banking and Private Equity*  
Paul Pignataro offers a practical approach to understanding leveraged buyouts and their significance in private equity and investment banking. The book includes step-by-step modeling guides and case studies to illustrate key concepts. It is particularly useful for those aiming to specialize in LBO transactions.

9. *Financial Modeling and Valuation: A Practical Guide to Investment Banking and Private Equity*  
By Paul Pignataro, this book is designed to teach readers how to build financial models and perform valuations used in investment banking and private equity. It emphasizes practical skills through detailed instructions and Excel-based examples. The guide is valuable for both beginners and professionals looking to refine their technical abilities.

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**investment banking books:** *Investment Banking* Joshua Pearl, Joshua Rosenbaum, 2013-05-28 *Investment Banking, UNIVERSITY EDITION* is a highly accessible and authoritative book written by investment bankers that explains how to perform the valuation work at the core of the financial world. This body of work builds on Rosenbaum and Pearl’s combined 30+ years of experience on a multitude of transactions, as well as input received from numerous investment bankers, investment professionals at private equity firms and hedge funds, attorneys, corporate executives, peer authors, and university professors. This book fills a noticeable gap in contemporary finance literature, which tends to focus on theory rather than practical application. It focuses on the primary valuation methodologies currently used on Wall Street—comparable companies, precedent transactions, DCF, and LBO analysis—as well as M&A analysis. The ability to perform these methodologies is especially critical for those students aspiring to gain full-time positions at investment banks, private equity

firms, or hedge funds. This is the book Rosenbaum and Pearl wish had existed when we were trying to break into Wall Street. Written to reflect today's dynamic market conditions, *Investment Banking, UNIVERSITY EDITION* skillfully: Introduces students to the primary valuation methodologies currently used on Wall Street Uses a step-by-step how-to approach for each methodology and builds a chronological knowledge base Defines key terms, financial concepts, and processes throughout Provides a comprehensive overview of the fundamentals of LBOs and an organized M&A sale process Presents new coverage of M&A buy-side analytical tools—which includes both qualitative aspects, such as buyer motivations and strategies, along with technical financial and valuation assessment tools Includes a comprehensive merger consequences analysis, including accretion/(dilution) and balance sheet effects Contains challenging end-of-chapter questions to reinforce concepts covered A perfect guide for those seeking to learn the fundamentals of valuation, M&A, and corporate finance used in investment banking and professional investing, this *UNIVERSITY EDITION*—which includes an instructor's companion site—is an essential asset. It provides students with an invaluable education as well as a much-needed edge for gaining entry to the ultra-competitive world of professional finance.

**investment banking books:** *The Best Book On Investment Banking Careers* Donna Khalife, 2012-07-24 Whether you're an undergraduate prepping for your first internship, or seeking a new career in investment banking, knowing the ins and outs of the industry can help you make your big break. In this eBook, Donna Khalife shares an insider's perspective to the investment banking industry and helps prepare readers for their chance at landing their dream job.

**investment banking books:** *Investment Banking Crash Course* IntroBooks, 2018-02-20 Man learnt to invest a long time ago, but investment banking has a relatively short history. It wasn't until the Dutch East India Company, VOC, started issuing bonds and shares of stock to the general public that investment banking saw the light of the day. But since then, the services provided by investment banks has grown exponentially and it is today considered to be one of the most lucrative segments of financial institutions. Investment banking is different from commercial or retail banks in the fact that they do not take deposits. But this is not the only difference, there are other things that make investment banking unlike any other form of banking. There are a number of functions performed by investment banks. Investment bankers in the U.S. must be a licensed broker-dealer and they must follow the rules and regulations laid down by the Securities and Exchange Commission (SEC) and Financial Industry Regulatory Authority (FINRA). Knowing the history of investment banking, the manner in which it has evolved over the period of time and the different services that it offers can help anyone who wants to be an investment banker or who is interested in investment banking.

**investment banking books:** *The Business of Investment Banking* K. Thomas Liaw, 2011-11-01 A comprehensive overview of investment banking for professionals and students The investment banking industry has changed dramatically since the 2008 financial crisis. Three of the top five investment banks in the United States have disappeared, while Goldman Sachs and Morgan Stanley have converted to commercial banking charters. This Third Edition of *The Business of Investment Banking* explains the changes and discusses new opportunities for students and professionals seeking to advance their careers in this intensely competitive field. The recent financial regulation overhaul, including the Dodd-Frank legislation, is changing what investment banks do and how they do it, while the Volcker rule has shaken up trading desks everywhere. This new edition updates investment banking industry shifts in practices, trends, regulations, and statistics Includes new chapters on investment banking in BRIC countries, as Brazil, Russia, India, and China now account for a quarter of the global economy Explains the shift in the listing of securities away from New York to various financial centers around the world, and how major exchanges compete for the same business This new edition, reflecting the current state of the investment banking industry, arrives in time to better serve professionals wanting to advance their careers and students just beginning theirs.

**investment banking books:** *Investment Banking: Institutions, Politics, and Law* Alan D.

Morrison, William J. Wilhelm, Jr., 2007-02-01 *Investment Banking: Institutions, Politics, and Law* provides an economic rationale for the dominant role of investment banks in the capital markets, and uses it to explain both the historical evolution of the investment banking industry and also recent changes to its organization. Although investment decisions rely upon price-relevant information, it is impossible to establish property rights over it and hence it is very hard to coordinate its exchange. The authors argue that investment banks help to resolve this problem by managing information marketplaces, within which extra-legal institutions support the production and dissemination of information that is important to investors. Reputations and relationships are more important in fulfilling this role than financial capital. The authors substantiate their theory with reference to the industry's evolution during the last three centuries. They show how investment banking networks were formed, and identify the informal contracts that they supported. This historical development points to tensions between the relational contracting of investment banks and the regulatory impulses of the State, thus providing some explanation for the periodic large-scale State intervention in the operation of capital markets. Their theory also provides a technological explanation for the massive restructuring of the capital markets in recent decades, which the authors argue can be used to think about the likely future direction of the investment banking industry.

**investment banking books:** *Investment Banking* Giuliano Iannotta, 2010-01-12 From a historical point of view, the main activity of investment banks is what today we call security underwriting. Investment banks buy securities, such as bonds and stocks, from an issuer and then sell them to the ?nal investors. In the eighteenth century, the main securities were bonds issued by governments. The way these bonds were priced and placed is extraordinarily similar to the system that investment banks still use nowadays. When a government wanted to issue new bonds, it negotiated with a few prominent "middlemen" (today we would call them investment bankers). The middlemen agreed to take a fraction of the bonds: they accepted to do so only after having canvassed a list of people they could rely upon. The people on the list were the ?nal investors. The middlemen negotiated with the government even after the issuance. Indeed, in those days governments often changed unilaterally the bond conditions and being on the list of an important middleman could make the difference. On the other hand, middlemen with larger lists were considered to be in a better bargaining position. This game was repeated over time, and hence, reputation mattered. For the middlemen, being trusted by both the investors on the list and by the issuing governments was crucial.

**investment banking books:** *The Accidental Investment Banker* Jonathan A. Knee, 2006-08-15 In this candid and irreverent insider's account of an industry in free fall, Knee captures an exhilarating era of fabulous dealmaking in a freewheeling Internet economy--and the catastrophe that followed when the bubble burst.

**investment banking books:** *Investment Banking Insider's Guide* John Wise, 2006-11-01 Wall Street, where dreams are made and destroyed. Investment banking is the typical training ground of the elite. While many want to enter, few are given the opportunity. This book serves as a pragmatic guide with tips on what to do as you try to break through what may seem to be an impenetrable door. Written by an ex-investment banker with real Wall Street experience at bulge bracket investment banking firms, it can help clarify the path that is often clouded or kept secret by those who would rather limit your access. If you are seriously considering investment banking on Wall Street as a career option, but do not have the connections that most seem to have, this guide will be one of the best investments you've made into your career. The author is someone that grew up on welfare with no special connections, and yet successfully found a way to break in; the book serves as a compilation of the insights gained from his experience.

**investment banking books:** *Investment Banking Career* Eric Michaels, 2019-12-16 Investment bank careers are lucrative and highly competitive fields that many people want to get into. The arena is teeming with careers in specialized fields that are definitely very rewarding. The exponential increase of people who have switched to investment bank careers speaks of its huge

rewards. Talk about pay scales, simply irresistible. The banking industry landscape is highly diversified and has lots of rooms for newcomers who would want to carve their niches in the field. The banking industry has a myriad of services related to finance. From capital-raising, to buyouts, mergers and acquisitions, to the management of investment portfolios of private individuals and businesses, there is a shortage of people to perform these diversified banking services. The demand for highly competitive professionals is also fueled by the recent financial market conditions affected by global economic conditions. The competition for investment bank careers remain stiff and intense, but lucrative. In this book, you'll discover: What You Need to Know Before Becoming an Investment Banker Why An Investment Banking Education Is Important What They Won't Tell You About Investment Banking Salaries How to Land Investment Banking Jobs And much more Grab a copy of Investment Banking Career today!

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**investment banking books:** *Investment Banking* Michael Herlach, 2017-01-28 There are many investment banking texts out there that claim that financial modeling and valuation is the core work of the investment banker. This is simply not the truth. The core work of the investment banker is origination, mandate/target matching, and deal structuring. It should follow that a text/course on investment banking should be based upon the same. It is the good fortune that the reader has encountered such a book/course. *Investment Banking: M&A Origination, Execution, Financial Modeling & Valuation* explains origination, mandate/target matching, and deal structuring (i.e. how investment bankers actually make their money). For those new to investment banking you are first going to want to clarify whether you would like to work on the sell side for a few years or pursue a career in investment banking. The skills that you will need to get started in investment banking are different than those that you will need to have a long and successful career in investment banking. The role in investment banking transforms from one that is research, financial modeling & valuation based into one focused on origination and facilitating the M&A process. M&A (Mergers & Acquisitions) is the core product of investment banking, and the other products, advisory & capital-raising, simply support this. We founded Investment Banking University ([www.InvestmentBankingU.com](http://www.InvestmentBankingU.com)) to prepare students for both bulge bracket and middle market investment banking career opportunities. We see a paradigm shift occurring in the field of investment banking. The idea that you need to spend three years of your life as an analyst doing 80] hour workweeks building financial models to become an investment banker is a faulty paradigm. The real value add of an investment banker is not financial modeling & valuation, but rather origination, mandate/target matching, and deal structuring. You don't need Goldman Sachs' permission to be an investment banker just like you don't need McKinsey's permission to be a consultant. Investment banking for private companies in the middle market is a great way to build your initial coverage and career as an investment banker without sacrificing a family life or your health.

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excellent primer for those seeking to obtain their FINRA Series 79 license.

**investment banking books:** *Careers in Investment Banking* WetFeet (Firm), 2008

**investment banking books:** *Investment Banking & Brokerage* John Francis Marshall, M. E. Ellis, 1994

**investment banking books: Investment Banking** Joshua Rosenbaum, Joshua Pearl, 2021-06-14 Investment Banking Praise for Investment Banking, UNIVERSITY EDITION “This book will surely become an indispensable guide to the art of buyout and M&A valuation, for the experienced investment practitioner as well as for the non-professional seeking to learn the mysteries of valuation.” —David M. Rubenstein, Co-Founder and Co-Executive Chairman, The Carlyle Group Host, The David Rubenstein Show: Peer to Peer Conversations “The two Joshes present corporate finance in a broad, yet detailed framework for understanding valuation, balance sheets, and business combinations. As such, their book is an essential resource for understanding complex businesses and capital structures whether you are on the buy-side or sell-side.” —Mitchell R. Julis, Co-Chairman and Co-CEO, Canyon Partners, LLC “Investment Banking provides a highly practical and relevant guide to the valuation analysis at the core of investment banking, private equity, and corporate finance. Mastery of these essential skills is fundamental for any role in transaction-related finance. This book will become a fixture on every finance professional’s bookshelf.” —Thomas H. Lee, President, Lee Equity Partners, LLC Founder, Thomas H. Lee Capital Management, LLC “As a pioneer in public equities, Nasdaq is excited to be partnering with Rosenbaum and Pearl on Investment Banking as they break new ground on content related to IPOs, direct listings, and SPACs. We recommend the book for any shareholder and senior executive looking to take a company public, as well as their bankers and lawyers.” —Adena Friedman, President and CEO, Nasdaq “Investment Banking requires a skill set that combines both art and science. While numerous textbooks provide students with the core principles of financial economics, the rich institutional considerations that are essential on Wall Street are not well documented. This book represents an important step in filling this gap.” —Josh Lerner, Jacob H. Schiff Professor of Investment Banking, Harvard Business School Co-author, *Venture Capital and Private Equity: A Casebook* “Valuation is the key to any transaction. Investment Banking provides specific step-by-step valuation procedures for LBO and M&A transactions, with lots of diagrams and numerical examples.” —Roger G. Ibbotson, Professor in the Practice of Finance, Yale School of Management Chairman and CIO, Zebra Capital Management, LLC Founder, Ibbotson Associates “Investment Banking provides fresh insight and perspective to valuation analysis, the basis for every great trade and winning deal on Wall Street. The book is written from the perspective of practitioners, setting it apart from other texts.” —Gregory Zuckerman, Special Writer, The Wall Street Journal Author, *The Greatest Trade Ever*, *The Frackers*, and *The Man Who Solved the Market* Also available from the authors: Investment Banking WORKBOOK Investment Banking FOCUS NOTES Investment Banking ONLINE COURSE [www.efficientlearning.com/investment-banking](http://www.efficientlearning.com/investment-banking)

**investment banking books: Investment Banking** Henry Parker Brown WILLIS (and BOGEN (Jules I.)), 1929

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research, financial modeling & valuation based into one focused on origination and facilitating the M&A process. M&A (Mergers & Acquisitions) is the core product of investment banking, and the other products, advisory & capital-raising, simply support this. We founded Investment Banking University ([www.InvestmentBankingU.com](http://www.InvestmentBankingU.com)) to prepare students for both bulge bracket and middle market investment banking career opportunities. We see a paradigm shift occurring in the field of investment banking. The idea that you need to spend three years of your life as an analyst doing 80+ hour workweeks building financial models to become an investment banker is a faulty paradigm. The real value add of an investment banker is not financial modeling & valuation, but rather origination, mandate/target matching, and deal structuring. You don't need Goldman Sachs' permission to be an investment banker just like you don't need McKinsey's permission to be a consultant. Investment banking for private companies in the middle market is a great way to build your initial coverage and career as an investment banker without sacrificing a family life or your health.

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