

# red hat business partner

**red hat business partner** programs are essential for organizations seeking to leverage innovative technologies and solutions offered by Red Hat. As a leading open-source software provider, Red Hat collaborates with various business partners to enhance their product offerings, expand market reach, and deliver superior services to customers. This article delves into the intricacies of the Red Hat Business Partner program, including its benefits, types of partnerships, and the process of becoming a partner. We will also explore how these partnerships foster innovation and provide value to businesses and their clients.

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## Understanding the Red Hat Business Partner Program

The Red Hat Business Partner program is designed to create a collaborative ecosystem between Red Hat and various organizations. This program aims to empower partners with the tools, resources, and support necessary to successfully market and sell Red Hat's open-source solutions. By becoming a Red Hat business partner, organizations can access a wealth of resources, including training, technical support, and marketing materials, enabling them to deliver value-added services to their customers.

At its core, the program emphasizes collaboration and innovation. Red Hat believes that by partnering with businesses across multiple sectors, they can drive better outcomes for clients while also fostering a culture of open-source development. This commitment to open-source technology not only benefits the partners but also the end-users who rely on these solutions for their daily operations.

# Benefits of Becoming a Red Hat Business Partner

Organizations that join the Red Hat Business Partner program can enjoy several significant advantages. These benefits are structured to help partners grow their businesses while aligning with Red Hat's mission and values. Here are some key benefits:

- **Access to Training and Certification:** Partners receive comprehensive training programs that equip their teams with the skills needed to sell and support Red Hat solutions. Certification programs enhance credibility and instill confidence in potential clients.
- **Marketing Support:** Red Hat provides partners with co-marketing opportunities, promotional materials, and tools to help them effectively reach their target audiences. This support is crucial for enhancing brand visibility and driving sales.
- **Technical Resources:** Partners gain access to extensive technical resources, including documentation, development tools, and support from Red Hat's engineers, ensuring they can provide top-notch services to their customers.
- **Increased Revenue Opportunities:** By leveraging Red Hat's product portfolio, partners can diversify their offerings and tap into new revenue streams, ultimately leading to business growth.
- **Collaboration and Networking:** Partners become part of a larger network of professionals within the Red Hat ecosystem, allowing for collaboration, knowledge sharing, and business opportunities.

## Types of Red Hat Business Partnerships

Red Hat categorizes its business partners into several types, each designed to cater to different business models and goals. Understanding these types is essential for organizations looking to align themselves with Red Hat's offerings effectively.

### 1. Technology Partners

Technology partners collaborate with Red Hat to integrate their solutions with Red Hat products. This partnership enables both parties to enhance their offerings and deliver comprehensive solutions to customers. Technology partners benefit from joint marketing initiatives and access to Red Hat's extensive customer base.

## 2. Consulting Partners

Consulting partners focus on providing consulting services that leverage Red Hat technologies. These partners assist clients in adopting open-source solutions, optimizing their IT infrastructure, and implementing best practices. Consulting partners often benefit from training and certifications that enhance their service offerings.

## 3. Managed Service Providers (MSPs)

Managed Service Providers deliver ongoing IT management and support based on Red Hat technologies. These partners help clients manage their IT environments, ensuring optimal performance and security. MSPs can benefit from specialized training and support tailored to their service model.

## 4. Reseller Partners

Reseller partners sell Red Hat products directly to customers. This partnership type is ideal for organizations focused on expanding their sales capabilities. Reseller partners often receive discounts on products and services, enabling them to offer competitive pricing to their clients.

## How to Become a Red Hat Business Partner

Organizations interested in becoming a Red Hat business partner must follow a structured process that includes several key steps. This process ensures that potential partners are aligned with Red Hat's values and can effectively promote and support its solutions.

1. **Assess Compatibility:** Organizations should evaluate their business model and goals to determine if they align with Red Hat's offerings and mission.
2. **Application Process:** Interested organizations must complete an application form outlining their business objectives, market focus, and how they plan to leverage Red Hat's solutions.
3. **Review and Approval:** Red Hat reviews the application and assesses the organization's capabilities. If approved, the organization will receive a formal invitation to join the program.
4. **Onboarding and Training:** Once accepted, new partners undergo onboarding, including training sessions to familiarize themselves with Red Hat's products, services, and support channels.
5. **Ongoing Collaboration:** Partners engage in continuous collaboration with Red Hat, participating in training, marketing initiatives, and support programs to maximize their partnership.

# Success Stories of Red Hat Business Partners

Many organizations have successfully leveraged their status as Red Hat business partners to achieve remarkable outcomes. These success stories highlight the potential benefits and innovation that arise from collaboration with Red Hat.

For instance, a consulting partner specializing in cloud solutions utilized Red Hat OpenShift to help a large enterprise migrate its applications to the cloud. This partnership not only improved the client's operational efficiency but also positioned the consulting partner as a leader in cloud transformation services.

Similarly, a managed service provider focused on cybersecurity was able to integrate Red Hat's technologies into its service offerings, providing enhanced security solutions to clients. This integration led to a significant increase in client satisfaction and retention rates, showcasing the value of being a Red Hat business partner.

## Conclusion

Becoming a Red Hat business partner offers organizations a unique opportunity to tap into the power of open-source technology while gaining access to valuable resources, training, and support. With various partnership types available, organizations can choose a path that aligns with their business objectives and market focus. Through collaboration with Red Hat, partners can enhance their service offerings, drive innovation, and achieve significant business growth. As the landscape of technology continues to evolve, the Red Hat Business Partner program remains a vital component for organizations aiming to stay competitive in the open-source arena.

## Q: What is a Red Hat business partner?

A: A Red Hat business partner is an organization that collaborates with Red Hat to market, sell, or provide services based on Red Hat's open-source technologies. Partners gain access to training, technical support, and marketing resources to enhance their offerings.

## Q: What are the benefits of becoming a Red Hat business partner?

A: Benefits include access to training and certification, marketing support, technical resources, increased revenue opportunities, and collaboration within a network of professionals in the Red Hat ecosystem.

## **Q: How can my organization apply to become a Red Hat business partner?**

A: Organizations can apply by assessing their compatibility with Red Hat's offerings, completing an application form, and undergoing a review process. If approved, they will receive onboarding and training to begin their partnership.

## **Q: What types of partnerships does Red Hat offer?**

A: Red Hat offers several types of partnerships, including technology partners, consulting partners, managed service providers (MSPs), and reseller partners, each tailored to different business models and goals.

## **Q: Can small businesses become Red Hat business partners?**

A: Yes, small businesses can become Red Hat business partners. The program is designed to support organizations of all sizes, providing resources and support to help them succeed.

## **Q: What is the role of a consulting partner in the Red Hat ecosystem?**

A: Consulting partners provide expert consulting services to clients using Red Hat technologies, assisting with the adoption and optimization of open-source solutions to meet business needs.

## **Q: How does Red Hat support its business partners?**

A: Red Hat supports its partners through training programs, marketing resources, technical assistance, and collaborative opportunities, ensuring partners are well-equipped to deliver value to their customers.

## **Q: Are there any costs associated with becoming a Red Hat business partner?**

A: While the specific costs may vary depending on the type of partnership and region, organizations should evaluate potential fees related to training and certification as part of their decision-making process.

## **Q: What impact do Red Hat business partners have on innovation?**

A: Red Hat business partners contribute to innovation by integrating Red Hat technologies into their

solutions, enhancing offerings, and driving the adoption of open-source practices across various industries.

## Q: What are some examples of successful Red Hat business partners?

A: Successful Red Hat business partners include consulting firms that specialize in cloud transformation and managed service providers that enhance security, showcasing the diverse applications of Red Hat technologies in different sectors.

## Red Hat Business Partner

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**red hat business partner:** *Ultimate IBM Granite for Enterprise Applications* Alan S. Bluck, 2025-08-25 TAGLINE Build Future-ready Enterprise AI with IBM Granite and Watsonx AI. KEY FEATURES ● Step-by-step instructions to install and configure Granite 3.0 using GitHub and VSCode on both Windows and Red Hat Linux systems. ● Build advanced prompt strategies using Python and Ansible to enhance LLM response accuracy and adaptability in enterprise scenarios. ● Prepare for the future of enterprise AI with forward-looking analysis of IBM's Granite platform evolution. DESCRIPTION IBM Granite 3.0 delivers enterprise-ready, open-source LLMs powered by Watsonx AI—making it essential for developers, data scientists, and IT professionals driving AI transformation. *Ultimate IBM Granite for Enterprise Applications* offers a structured, hands-on journey from foundational knowledge to real-world enterprise deployment. You will start by learning the principles of LLMs, and then unpack the architecture of IBM Granite 3.0. guided tutorials to walk you through the installation process using GitHub and VSCode, empowering you to replicate the setup on your systems. As you navigate through the book, you will delve deeper into advanced prompt engineering techniques to improve accuracy and performance, fine-tune Granite models for specialized business domains, and streamline DevOps automation using Red Hat Ansible Lightspeed. Throughout the book, code examples and Ansible playbooks ensure concepts that are not just explained, but applied. In the final chapters, you will focus on scaling, deploying, and maintaining Granite LLMs in production environments—complete with strategies for performance optimization, version upgrades, and enterprise integration. The book concludes with a forward-looking view into IBM's AI roadmap, helping you to align your strategy with what is next. Hence, whether you are building intelligent apps, modernizing DevOps, or planning long-term AI strategies, this book equips you to harness Granite 3.0's full power. WHAT WILL YOU LEARN ● Set up IBM Granite 3.0, using GitHub and VSCode environments. ● Understand how IBM's LLM architecture powers enterprise-scale solutions. ● Automate system configuration, using Red Hat Ansible Lightspeed. ● Fine-tune Granite models to suit your domain-specific needs. ● Optimize AI deployments for enterprise performance and reliability. ● Anticipate Future AI Trends with IBM's Granite Roadmap. WHO IS THIS BOOK FOR? This book is tailored for developers, data scientists, AI engineers, DevOps professionals, and IT architects aiming to adopt or scale AI within enterprise environments. No

advanced knowledge of AI is required—readers only need basic familiarity with operating systems and software development tools. Thus, whether you are a student, practitioner, or tech leader, this step-by-step guide will help you deploy, customize, and maintain IBM Granite 3.0 solutions with conviction!

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**red hat business partner: T Bytes Agile & AI Operations** IT Shades.com, 2021-02-03 This document brings together a set of latest data points and publicly available information relevant for Agile & AI Operations Industry. We are very excited to share this content and believe that readers will benefit from this periodic publication immensely.

**red hat business partner: IBM Power Systems Private Cloud with Shared Utility Capacity: Featuring Power Enterprise Pools 2.0** Scott Vetter, Lokesh Bhatt, Turgut Genc, Sabine Jordan, Wasif Mohammad, IBM Redbooks, 2022-08-04 This IBM® Redbooks® publication is a guide to IBM Power Systems Private Cloud with Shared Utility Capacity featuring Power Enterprise Pools (PEP) 2.0. This technology enables multiple servers in an to share base processor and memory resources and draw on pre-paid credits when the base is exceeded. Previously, the Shared Utility Capacity feature supported IBM Power E950 (9040-MR9) and IBM Power E980 (9080-M9S). The feature was extended in August 2020 to include the scale-out IBM Power servers that were announced on 14 July 2020, and it received dedicated processor support later in the year. The IBM Power S922 (9009-22G), and IBM Power S924 (9009-42G) servers, which use the latest IBM POWER9™ processor-based technology and support the IBM AIX®, IBM i, and Linux operating systems (OSs), are now supported. The previous scale-out models of Power S922 (9009-22A), and Power S924 (9009-42A) servers cannot be added to an enterprise pool. With the availability of the IBM Power E1080 (9080-HEX) in September 2021, support for this system as part of a Shared Utility Pool has become available. The goal of this book is to provide an overview of the solution's environment and guidance for planning a deployment of it. The book also covers how to configure IBM Power Systems Private Cloud with Shared Utility Capacity. There are also chapters about migrating from PEP 1.0 to PEP 2.0 and various use cases. This publication is for professionals who want to acquire a better understanding of IBM Power Systems Private Cloud, and Shared Utility Capacity. The intended audience includes: Clients Sales and marketing professionals Technical support professionals IBM Business Partners This book expands the set of IBM Power documentation by providing a desktop reference that offers a detailed technical description of IBM Power Systems Private Cloud with Shared Utility Capacity.

**red hat business partner: Red Hat Linux 9 Unleashed** Bill Ball, 2003

**red hat business partner: Mastering IBM CMOD for RedHat Linux and Windows 11 Servers: Effortlessly Streamline Your Content Management by Deploying IBM CMOD With IBM Content Navigator and FileNet Fixed Content Device for Red Hat Linux and Windows Platforms** Alan S., 2024-10-07 Instructions for downloading, installing, and upgrading IBM CMOD Key Features● Master IBM CMOD installation on RedHat Linux and Windows, including optional software and upgrade steps.● Learn to configure CMOD with Content Navigator and FileNet using practical, real-world examples.● Acquire essential admin skills for Linux and Windows, focusing on user management and system optimization.● Hands-on examples of using the CMOD Java API for building and integrating custom solutions. Book DescriptionResearch shows that organizations using robust content management systems can reduce operational costs by up to 30% and improve data retrieval times by over 50%. IBM CMOD, utilized by thousands globally, connects millions of users daily, empowering them to create tailored solutions through customizable parameters. Mastering IBM CMOD for RedHat Linux and Windows 11 Servers goes beyond basic instruction, offering a hands-on, practical approach for professionals eager to excel in data management. This book combines foundational knowledge with advanced applications, equipping readers to seamlessly

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**red hat business partner:** [AUUGN](#) , 2005-10

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**red hat business partner: IBM Power Systems Virtual Server Guide for IBM i** Dino Quintero, Jose Martin Abeleira, Adriano Almeida, Marcelos Avalos, Sanjeev Chhabra, Michael Easlon, Luis Ferreira, Ahmad Y Hussein, Diego Kesselman, Sergio Leyva, Gabriel Padilla Jimenez, Bogdan Savu, Deepak C Shetty, Luis Eduardo Silva Viera, Travis Siegfried, IBM Redbooks, 2022-03-30 This IBM® Redbooks® publication delivers a how-to usage content perspective that describes deployment, networking, and data management tasks on the IBM Power Systems Virtual Server by using sample scenarios. During the content development, the team used available documentation, IBM Power Systems Virtual Server environment, and other software and hardware resources to document the following information: IBM Power Systems Virtual Server networking and data management deployment scenarios Migrations use case scenarios Backups case scenarios Disaster recovery case scenarios This book addresses topics for IT architects, IT specialists, developers, sellers, and anyone who wants to implement and manage workloads in the IBM Power Systems Virtual Server. This publication also describes transferring the how-to-skills to the technical teams, and solution guidance to the sales team. This book compliments the documentation that available at the IBM Documentation web page and aligns with the educational materials that are provided by IBM Garage for Systems Technical Education.

**red hat business partner:** *Installation and Configuration of IBM FileNet Information Management Software* Alan Bluck, 2023-07-26 The definitive guide to installing and configuring IBM FileNet Information Management software

**KEY FEATURES**

- Get guidance on installation and configuration, including troubleshooting.
- Prepare thoroughly for installation to ensure a smooth and successful deployment.
- Install or upgrade Case Manager, Content Search, Case Analyzer, Monitor Dashboard, and WebSphere.

**DESCRIPTION** Whether you're a beginner or an experienced administrator, this book will help you master the installation and configuration of IBM FileNet Information Management software. This book provides detailed instructions and practical techniques for preparing, configuring, and deploying IBM software products. From IBM BAW 18.0 and IBM Security Directory Suite 8.x to IBM Content Search Services 5.5.x and Oracle 12C, this book covers the essential prerequisites and installation processes for each system platform. You'll

also learn about setting up supporting systems like IBM Case Manager and IBM Workflow Center and integrating components like WebSphere, IBM Content Navigator, and Case Monitor Dashboard. By the end of the book, you will have acquired the necessary knowledge and skills to effectively prepare, configure, and deploy different IBM software products. **WHAT YOU WILL LEARN** ● Learn how to access the comprehensive list of IBM Resources and Technical References. ● Understand the procedures for IBM Installation downloads and using the Software Compatibility Matrix. ● Get familiar with the tools available for system monitoring, such as the IBM SCoout tool for System Sizing. ● Download, prepare, and successfully install IBM Fix Packs, IBM Cloud systems, and RedHat OpenShift. ● Know how to install and set up IBM Directory Services Security for Users and Groups. **WHO THIS BOOK IS FOR** This book is for IT consultants, systems and solution architects, and data analysts and developers who need to document proposals for the sizing and requirements of IBM software products for banks and insurance companies. It also provides guidance on document management, workflow, and case management solutions. **TABLE OF CONTENTS** 1. Introduction 2. Installation Preparation 3. System Sizing 4. Installation Downloads 5. Operating System and Platforms 6. Security and Users 7. IBM BAW 21.0.3 Upgrade Installation from BAW 18.6.1.19002 8. Cloud Based Systems 9. IBM Security Directory Server for IBM Content Foundation 10. Installing IBM WebSphere 9.0.5.14 11. Problem Resolution Procedures and Installing DB2 11.5.7 12. Installing IBM Content Foundation 5.5.10 13. Installing Content Navigator 3.0.13 and Case Manager 5.3.3 14. Importing the Case Manager Solution 15. Configuring the Case Manager Solution 16. Installing and Configuring IBM Content Search Services 5.5.10 17. Installing and Configuring IBM Case Analyzer 5.5 and IBM Case Monitor Dashboard 5.3.3

**red hat business partner: Open Source Law, Policy and Practice** Amanda Brock, 2022-10-10 Open Source Software has seen mass adoption in the last decade and potentially forms the majority of software today. It is realised through legal instruments, private law agreements, licences, governance, and community norms—all of which lead to the sharing of intellectual property and to economic and commercial disruption in technology. Written by world leading Open Source and legal experts, this new edition of Open Source Law, Policy and Practice is fully updated with a global focus on technology and market changes over the last decade. The work delivers an in-depth examination of the community, legal, and commercial structures relating to the usage and exploitation of Open Source. This enables readers to understand the legal environment within which Open Source operates and what is required for its appropriate governance and curation in enterprise and the public sector. This is achieved by focusing on three main areas: intellectual property rights; the governance of Open Source; and the business and economic impacts.

**red hat business partner: IBM Midmarket Software Buying and Selling Guide** LindaMay Patterson, IBM Redbooks, 2010-07-12 The IBM® Midmarket Software Buying and Selling Guide is tailored specifically to help the management and IT staff of small and midsized businesses evaluate how the IBM midmarket portfolio can provide simple and cost-effective solutions to common business problems. Along with a midmarket customer focus, this IBM Redpaper™ publication is designed to help IBM teams and Business Partners be more effective in serving small and midsized businesses. We illustrate how IBM software for the midmarket can help businesses use the Web to reduce expenses, improve customer service, and expand into new markets. We cover the IBM software offering for the midmarket, which includes what the software does, the platforms it runs on, where to find more information, and how it can help your business become more profitable: - IBM Business Partners often keep a printed copy of this guide in their briefcases for software references - Customers can view this guide online and look up software-value messages and IBM product family offering comparisons - IBM Sales Representatives can print parts of this guide as leave-behinds for customers, to give them extra collateral on midmarket software of interest To make sure that you have the latest version of this guide, download it from this web address: <http://www.redbooks.ibm.com/abstracts/redp3975.html?Open>

**red hat business partner: Installation, Upgrade, and Configuration of IBM Cognos Analytics** Alan Bluck, 2021-11-15 An end-to-end guide for IBM implementation partners and solution

providers. **KEY FEATURES** ● Detailed step-by-step IBM Software installation and configuration that saves time for installing and configuring computers. ● Designed for students, IT consultants, systems and solution architects, data analysts, and developers. ● Unique solution documentation for running Cognos configuration designed for banks, financial services, and insurance companies.

**DESCRIPTION** This book shows how to install IBM Cognos Analytics software and related systems on RedHat Enterprise Linux 8.0, IBM Cloud, IBM Cloud Private (Community Edition), and Windows 10. It includes step-by-step instructions for downloading and installing IBM Cognos Analytics. It also includes numerous examples of setups and updates to analyze the OLAP database utilized by the IBM Case Manager. The initial chapters discuss the installation of IBM Information Management Products. The reader will know the URLs of the downloading sites, the product codes, descriptions, sizes, and the names of each software downloaded to the gzip tar file. It includes setting up RHEL 8.0 Linux OS and using the Docker system for installation on IBM Cloud PAK servers, RedHat Openshift clusters, and IBM Cloud Private. The IBM Cognos installation contains versions 11.1.1 through 11.4.0 on RedHat Linux 8.0 and Windows 10. The book includes the usage of the IBM Cognos Analytics 11.1 R4 Dynamic Cube Datastore and the 11.1 R4 Cube Designer for the report and dashboard. Additionally, the book includes constructing the essential Zlib library from the C language source download, its compilation, and linking. **WHAT YOU WILL LEARN** ● Detailed step-by-step instructions for installing IBM Cognos Analytics. ● Installation on Windows 10, RedHat Enterprise Linux 8.0, IBM Cloud, and IBM Cloud Private (CE). ● Downloading, compiling, and linking the necessary zlib library on Linux. ● Connecting to the CASTORE database using an example of Cognos Analytics configuration. ● Creating OLAP Cubes for IBM Case Manager dashboard reports. **WHO THIS BOOK IS FOR** This book is for IT consultants, architects for systems and solutions, data analysts, and data analytics solution developers. All the examples in the book are based on Unix/Windows and web-based tool basic knowledge. **TABLE OF CONTENTS** 1. Getting Started with IBM Resources for Cognos 2. IBM Cloud PAK Systems 3. RedHat OpenShift 4.x Installations 4. IBM Cloud Private Cluster systems 5. IBM Cognos Analytics 11. On RHEL 8.0 6. IBM Cognos Analytics 11. On Windows 10.0 7. IBM Cognos Analytics 11 on RHEL 8.0 Linux Fix for Zlib

**red hat business partner: Installation and Configuration of IBM Watson Analytics and StoredIQ** Alan Bluck, 2021-04-30 Guidance for successful installation of a wide range of IBM software products

**KEY FEATURES**

- \_ Complete installation guide of IBM software systems, Redhat Enterprise, IBM Cloud, and Docker.
- \_ Expert-led demonstration on complete configuration and implementation of IBM software solutions.
- \_ Includes best practices and efficient techniques adopted by banks, financial services, and insurance companies.

**DESCRIPTION** This book provides instructions for installation, configuration and troubleshooting sections to improve the IT support productivity and fast resolution of issues that arise. It covers readers' references that are available online and also step-by-step procedures required for a successful installation of a broad range of IBM Data Analytics products. This book provides a holistic in-depth knowledge for students, software architects, installation specialists, and developers of Data Analysis software and a handbook for data analysts who want a single source of information on IBM Data Analysis Software products. This book provides a single resource that covers the latest available IBM Data Analysis software on the most recent RedHat Linux and IBM Cloud platforms. This book includes comprehensive technical guidance, enabling IT professionals to gain an in-depth knowledge of the installation of a broad range of IBM Software products across different operating systems.

**WHAT YOU WILL LEARN**

- \_ Step-by-step installation and configuration of IBM Watson Analytics.
- \_ Managing RedHat Enterprise Systems and IBM Cloud Platforms.
- \_ Installing, configuring, and managing IBM StoredIQ.
- \_ Best practices to administer and maintain IBM software packages.
- \_ Upgrading VMware stations and installing Docker.

**WHO THIS BOOK IS FOR** This book is a go-to guide for IT professionals who are primarily Solution Architects, Implementation Experts, or Technology Consultants of IBM Software suites. This will also be a useful guide for IT managers who are looking to adopt and enable their enterprise with IBM products.

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**red hat business partner: IBM Power Systems High Availability and Disaster Recovery Updates: Planning for a Multicloud Environment** Dino Quintero, Thomas Baumann, Vera Cruz, Nilabja Haldar, Youssef Largou, Prashant Pandey, Edson Gomes Pereira, Diego Riesco, Douglas Roach, Antony Steel, IBM Redbooks, 2022-05-27 This IBM® Redpaper publication delivers an updated guide for high availability and disaster recovery (HADR) planning in a multicloud environment for IBM Power. This publication describes the ideas from studies that were performed in a virtual collaborative team of IBM Business Partners, technical focal points, and product managers who used hands-on experience to implement case studies to show HADR management aspects to develop this technical update guide for a hybrid multicloud environment. The goal of this book is to deliver a HADR guide for backup and data management on-premises and in a multicloud environment. This document updates HADR on-premises and in the cloud with IBM PowerHA® SystemMirror®, IBM VM Recovery Manager (VMRM), and other solutions that are available on IBM Power for IBM AIX®, IBM i, and Linux. This publication highlights the available offerings at the time of writing for each operating system (OS) that is supported in IBM Power, including best practices. This book addresses topics for IT architects, IT specialists, sellers, and anyone looking to implement and manage HADR on-premises and in the cloud. Moreover, this publication provides documentation to transfer how-to skills to the technical teams and solution guidance to the sales team. This book complements the documentation that is available at IBM Documentation and aligns with the educational materials that are provided by IBM Systems Technical Training.

**red hat business partner: Computerworld** , 2002-06-03 For more than 40 years, Computerworld has been the leading source of technology news and information for IT influencers worldwide. Computerworld's award-winning Web site (Computerworld.com), twice-monthly publication, focused conference series and custom research form the hub of the world's largest global IT media network.

**red hat business partner: IBM Elastic Storage System Introduction Guide** Stieg Klein, Chris Maestas, IBM Redbooks, 2022-11-21 This IBM® Redpaper Redbookspublication provides an overview of the IBM Elastic Storage® Server (IBM ESS) and IBM Elastic Storage System (also IBM ESS). These scalable, high-performance data and file management solution, are built on IBM Spectrum® Scale technology. Providing reliability, performance, and scalability, IBM ESS can be implemented for a range of diverse requirements. The latest IBM ESS 3500 is the most innovative system that provides investment protection to expand or build a new Global Data Platform and use current storage. The system allows enhanced, non-disruptive upgrades to grow from flash to hybrid or from hard disk drives (HDDs) to hybrid. IBM ESS can scale up or out with two different storage mediums in the environment, and it is ready for technologies like 200 Gb Ethernet or InfiniBand NDR-200 connectivity. This publication helps you to understand the solution and its architecture. It describes ordering the best solution for your environment, planning the installation and integration of the solution into your environment, and correctly maintaining your solution. The solution is created from the following combination of physical and logical components: Hardware Operating system Storage Network Applications Knowledge of the IBM Elastic Storage Server and IBM Elastic Storage System components is key for planning an environment. This paper is targeted toward technical professionals (consultants, technical support staff, IT Architects, and IT specialists) who are responsible for delivering cost-effective cloud services and big data solutions. The content of this paper can help you to uncover insights among client's data so that you can take appropriate actions to optimize business results, product development, and scientific discoveries.

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