GLAMPING AS A BUSINESS

GLAMPING AS A BUSINESS IS RAPIDLY GAINING TRACTION AMONG ENTREPRENEURS AND INVESTORS SEEKING INNOVATIVE WAYS TO TAP INTO THE BURGEONING OUTDOOR TOURISM MARKET. THIS UNIQUE BLEND OF GLAMOROUS CAMPING AND LUXURIOUS ACCOMMODATIONS HAS CREATED A NICHE THAT APPEALS TO A WIDE RANGE OF CUSTOMERS, FROM FAMILIES LOOKING FOR ADVENTURE TO COUPLES SEEKING ROMANTIC GETAWAYS. AS GLAMPING CONTINUES TO RISE IN POPULARITY, MANY BUSINESSES ARE EXPLORING HOW TO INCORPORATE THIS TREND INTO THEIR OFFERINGS. THIS ARTICLE WILL DELVE INTO THE ESSENTIALS OF STARTING AND RUNNING A GLAMPING BUSINESS, FROM UNDERSTANDING THE TARGET MARKET TO THE NECESSARY LEGAL CONSIDERATIONS AND MARKETING STRATEGIES. MOREOVER, WE WILL EXPLORE THE TYPES OF ACCOMMODATIONS THAT CAN BE OFFERED, THE ENVIRONMENTAL IMPACT OF GLAMPING, AND FUTURE TRENDS IN THE INDUSTRY.

- Understanding the Glamping Market
- Types of Glamping Accommodations
- STARTING A GLAMPING BUSINESS
- Marketing Your Glamping Business
- LEGAL AND REGULATORY CONSIDERATIONS
- SUSTAINABILITY IN GLAMPING
- FUTURE TRENDS IN GLAMPING

UNDERSTANDING THE GLAMPING MARKET

THE GLAMPING MARKET IS CHARACTERIZED BY ITS UNIQUE COMBINATION OF OUTDOOR EXPERIENCES AND LUXURIOUS AMENITIES. Understanding the demographics and preferences of potential customers is critical for success. The primary audience for glamping includes families, couples, and adventure seekers who desire a connection with nature without sacrificing comfort.

RESEARCH INDICATES THAT MILLENNIALS AND GEN Z TRAVELERS ARE INCREASINGLY DRAWN TO EXPERIENTIAL TRAVEL, MAKING THEM A SIGNIFICANT TARGET MARKET FOR GLAMPING BUSINESSES. THESE GENERATIONS VALUE UNIQUE EXPERIENCES OVER MATERIAL POSSESSIONS, OFTEN SEEKING ACCOMMODATIONS THAT PROVIDE INSTAGRAM-WORTHY BACKDROPS AND IMMERSIVE ADVENTURES. ADDITIONALLY, MANY TRAVELERS ARE INTERESTED IN ECO-FRIENDLY AND SUSTAINABLE OPTIONS, FURTHER INFLUENCING THEIR CHOICE IN ACCOMMODATIONS.

DEMOGRAPHIC INSIGHTS

TO EFFECTIVELY CATER TO THE GLAMPING MARKET, IT IS ESSENTIAL TO UNDERSTAND THE DEMOGRAPHICS INVOLVED. KEY INSIGHTS INCLUDE:

- AGE GROUPS: PRIMARILY MILLENNIALS AND GEN Z, BUT ALSO FAMILIES AND RETIREES SEEKING UNIQUE EXPERIENCES.
- INCOME LEVELS: MIDDLE TO UPPER-MIDDLE-CLASS INDIVIDUALS WILLING TO SPEND ON LUXURY EXPERIENCES.
- TRAVEL PREFERENCES: A PREFERENCE FOR ECO-FRIENDLY AND SOCIALLY RESPONSIBLE TRAVEL OPTIONS.

Types of Glamping Accommodations

THERE IS A WIDE VARIETY OF ACCOMMODATION TYPES THAT FALL UNDER THE GLAMPING UMBRELLA. EACH TYPE OFFERS DIFFERENT EXPERIENCES, APPEALING TO VARIOUS CUSTOMER PREFERENCES. UNDERSTANDING THE AVAILABLE OPTIONS CAN HELP BUSINESS OWNERS MAKE INFORMED DECISIONS ABOUT WHAT TO OFFER.

TENTS AND YURTS

Traditional canvas tents and yurts are popular glamping options. These structures can be outfitted with luxurious bedding, electricity, and even private bathrooms, providing a comfortable camping experience. They allow guests to feel close to nature while enjoying modern amenities.

TREEHOUSES AND CABINS

TREEHOUSES AND CABINS PROVIDE A MORE SOLID STRUCTURE FOR GUESTS WHO MIGHT PREFER A STRONGER SENSE OF SECURITY. THESE ACCOMMODATIONS CAN BE EQUIPPED WITH FULL KITCHENS AND SPACIOUS LIVING AREAS, MAKING THEM IDEAL FOR LONGER STAYS.

SAFARI LODGES AND AIRSTREAMS

SAFARI LODGES OFFER A UNIQUE EXPERIENCE, OFTEN SET IN SCENIC LOCATIONS WITH A FOCUS ON WILDLIFE AND NATURE.

AIRSTREAMS, ON THE OTHER HAND, PROVIDE A VINTAGE VIBE THAT APPEALS TO THOSE LOOKING FOR A QUIRKY AND NOSTALGIC EXPERIENCE.

STARTING A GLAMPING BUSINESS

LAUNCHING A GLAMPING BUSINESS INVOLVES SEVERAL KEY STEPS, FROM IDENTIFYING A SUITABLE LOCATION TO DEVELOPING A UNIQUE BRAND. UNDERSTANDING THE LOGISTICS AND PLANNING REQUIRED IS CRUCIAL FOR A SUCCESSFUL VENTURE.

LOCATION SELECTION

Choosing the right location is critical for attracting customers. Ideal sites are often near natural attractions, such as national parks, lakes, or mountains. Accessibility and local amenities should also be considered to enhance the overall guest experience.

BUSINESS PLAN DEVELOPMENT

A COMPREHENSIVE BUSINESS PLAN SHOULD OUTLINE THE VISION, TARGET MARKET, MARKETING STRATEGIES, AND FINANCIAL PROJECTIONS. THIS PLAN WILL SERVE AS A ROADMAP FOR THE BUSINESS AND IS OFTEN NECESSARY FOR SECURING FUNDING.

FINANCING OPTIONS

SECURING FUNDING CAN BE CHALLENGING, BUT NUMEROUS OPTIONS ARE AVAILABLE, INCLUDING PERSONAL SAVINGS, BANK LOANS, AND INVESTORS. CROWDFUNDING HAS ALSO EMERGED AS A VIABLE METHOD FOR RAISING CAPITAL IN RECENT YEARS.

MARKETING YOUR GLAMPING BUSINESS

EFFECTIVE MARKETING STRATEGIES ARE ESSENTIAL FOR ATTRACTING GUESTS TO A GLAMPING BUSINESS. GIVEN THE VISUAL APPEAL OF GLAMPING, UTILIZING SOCIAL MEDIA AND DIGITAL MARKETING CAN BE PARTICULARLY BENEFICIAL.

SOCIAL MEDIA STRATEGIES

PLATFORMS LIKE INSTAGRAM AND PINTEREST ARE PERFECT FOR SHOWCASING THE STUNNING AESTHETICS OF GLAMPING ACCOMMODATIONS. ENGAGING CONTENT, INCLUDING HIGH-QUALITY IMAGES AND CUSTOMER TESTIMONIALS, CAN HELP BUILD A LOYAL FOLLOWING.

PARTNERSHIPS AND COLLABORATIONS

PARTNERING WITH LOCAL BUSINESSES, TOURISM BOARDS, AND INFLUENCERS CAN SIGNIFICANTLY BOOST VISIBILITY.

COLLABORATIONS CAN INCLUDE PACKAGE DEALS, CROSS-PROMOTIONS, OR JOINT EVENTS THAT ATTRACT A WIDER AUDIENCE.

LEGAL AND REGULATORY CONSIDERATIONS

STARTING A GLAMPING BUSINESS REQUIRES COMPLIANCE WITH VARIOUS LOCAL LAWS AND REGULATIONS. UNDERSTANDING THESE LEGALITIES IS CRUCIAL TO AVOID POTENTIAL ISSUES DOWN THE LINE.

PERMITS AND LICENSES

Depending on the location, specific permits and licenses may be required to operate a glamping business. This can include zoning permits, health and safety inspections, and business licenses.

INSURANCE REQUIREMENTS

INSURANCE IS A VITAL ASPECT OF PROTECTING THE BUSINESS FROM LIABILITY. COVERAGE OPTIONS MAY INCLUDE GENERAL LIABILITY, PROPERTY INSURANCE, AND SPECIALIZED COVERAGE FOR OUTDOOR ACTIVITIES.

SUSTAINABILITY IN GLAMPING

AS TRAVELERS BECOME MORE ENVIRONMENTALLY CONSCIOUS, SUSTAINABILITY IN GLAMPING HAS BECOME A SIGNIFICANT SELLING POINT. IMPLEMENTING ECO-FRIENDLY PRACTICES NOT ONLY ATTRACTS GUESTS BUT ALSO SUPPORTS THE PRESERVATION OF NATURAL RESOURCES.

ECO-FRIENDLY PRACTICES

GLAMPING BUSINESSES CAN ADOPT VARIOUS SUSTAINABLE PRACTICES, SUCH AS:

- Using Renewable Energy: Solar panels and wind turbines can provide a clean energy source.
- WATER CONSERVATION: IMPLEMENTING RAINWATER HARVESTING AND LOW-FLOW FIXTURES CAN HELP CONSERVE WATER.
- LOCALLY SOURCED MATERIALS: USING SUSTAINABLE BUILDING MATERIALS AND LOCAL ARTISANS CAN MINIMIZE ENVIRONMENTAL IMPACT.

FUTURE TRENDS IN GLAMPING

THE GLAMPING INDUSTRY IS CONTINUALLY EVOLVING, AND STAYING INFORMED ABOUT FUTURE TRENDS CAN HELP BUSINESS OWNERS REMAIN COMPETITIVE. THE INTEGRATION OF TECHNOLOGY AND PERSONALIZATION ARE TWO SIGNIFICANT TRENDS SHAPING THE FUTURE OF GLAMPING.

TECHNOLOGY INTEGRATION

TECHNOLOGY IS PLAYING AN INCREASINGLY IMPORTANT ROLE IN ENHANCING THE GLAMPING EXPERIENCE. FROM SMART HOME FEATURES IN ACCOMMODATIONS TO APP-BASED SERVICE REQUESTS, INTEGRATING TECHNOLOGY CAN STREAMLINE OPERATIONS AND IMPROVE GUEST SATISFACTION.

PERSONALIZATION OF EXPERIENCES

Offering personalized experiences, such as tailored itineraries and customized amenities, can significantly elevate the guest experience. This focus on personalization is expected to become a primary differentiator in the glamping market.

INCREASED FOCUS ON WELLNESS

AS HEALTH AND WELLNESS CONTINUE TO BE A PRIORITY FOR MANY TRAVELERS, GLAMPING BUSINESSES THAT OFFER WELLNESS PROGRAMS, SUCH AS YOGA RETREATS, SPA SERVICES, AND MINDFULNESS ACTIVITIES, ARE LIKELY TO ATTRACT HEALTH-CONSCIOUS GUESTS.

STRONGER COMMUNITY ENGAGEMENT

ENGAGING WITH LOCAL COMMUNITIES CAN ENHANCE THE GUEST EXPERIENCE AND PROMOTE SUSTAINABLE TOURISM.

COLLABORATING WITH LOCAL BUSINESSES AND ARTISANS CAN PROVIDE GUESTS WITH UNIQUE CULTURAL EXPERIENCES, FURTHER ENRICHING THEIR STAY.

CONCLUSION

GLAMPING AS A BUSINESS PRESENTS A UNIQUE OPPORTUNITY FOR ENTREPRENEURS TO CAPITALIZE ON THE GROWING DEMAND FOR OUTDOOR EXPERIENCES BLENDED WITH LUXURY. BY UNDERSTANDING THE MARKET, SELECTING THE RIGHT ACCOMMODATIONS, AND IMPLEMENTING EFFECTIVE MARKETING STRATEGIES, A GLAMPING BUSINESS CAN THRIVE. ADDITIONALLY, FOCUSING ON SUSTAINABILITY AND EMBRACING FUTURE TRENDS WILL ENSURE LONG-TERM SUCCESS IN THIS VIBRANT INDUSTRY. AS MORE TRAVELERS SEEK UNIQUE AND IMMERSIVE EXPERIENCES, THE GLAMPING BUSINESS MODEL IS POISED FOR CONTINUED GROWTH AND INNOVATION.

Q: WHAT IS GLAMPING?

A: Glamping, or glamorous camping, is a style of camping that combines the experience of being in nature with the luxury of modern amenities. It typically involves upscale accommodations such as yurts, safari tents, treehouses, or cabins, providing guests with comfort and convenience.

Q: HOW PROFITABLE IS A GLAMPING BUSINESS?

A: The profitability of a glamping business can vary based on location, market demand, and the quality of accommodations. With the right planning and execution, many glamping businesses can achieve high occupancy rates and attractive profit margins, particularly in popular tourist areas.

Q: WHAT ARE THE MAIN CHALLENGES OF STARTING A GLAMPING BUSINESS?

A: Key challenges include securing financing, navigating legal regulations, choosing a suitable location, and effectively marketing to potential customers. Additionally, managing operational logistics and maintaining high guest satisfaction can also pose challenges.

Q: HOW CAN I MARKET MY GLAMPING BUSINESS EFFECTIVELY?

A: EFFECTIVE MARKETING STRATEGIES INCLUDE LEVERAGING SOCIAL MEDIA PLATFORMS TO SHOWCASE STUNNING VISUALS, COLLABORATING WITH LOCAL BUSINESSES AND INFLUENCERS, AND UTILIZING TARGETED ONLINE ADVERTISING. ENGAGING CONTENT, SUCH AS BLOGS AND CUSTOMER TESTIMONIALS, CAN ALSO ENHANCE VISIBILITY.

Q: WHAT TYPES OF ACCOMMODATIONS ARE BEST FOR GLAMPING?

A: Popular glamping accommodations include luxury tents, yurts, treehouses, safari lodges, and Airstreams. The best option depends on the target market and the desired guest experience, as each type offers unique advantages and appeal.

Q: IS SUSTAINABILITY IMPORTANT IN GLAMPING?

A: YES, SUSTAINABILITY IS INCREASINGLY IMPORTANT IN GLAMPING. MANY TRAVELERS PREFER ECO-FRIENDLY OPTIONS, MAKING IT ESSENTIAL FOR GLAMPING BUSINESSES TO IMPLEMENT SUSTAINABLE PRACTICES SUCH AS RENEWABLE ENERGY USE, WATER CONSERVATION, AND LOCAL SOURCING TO ATTRACT ENVIRONMENTALLY CONSCIOUS GUESTS.

Q: WHAT TRENDS ARE SHAPING THE FUTURE OF GLAMPING?

A: Future trends include increased technology integration, personalized guest experiences, a focus on wellness and health, and stronger community engagement. These trends are expected to enhance the glamping experience and attract a diverse range of travelers.

Q: How do I ensure compliance with regulations for my glamping business?

A: To ensure compliance, it is vital to research local laws and regulations related to zoning, health, and safety. Obtaining the necessary permits and licenses and consulting with legal experts can help navigate the regulatory landscape effectively.

Q: WHAT ARE SOME ECO-FRIENDLY PRACTICES | CAN IMPLEMENT IN MY GLAMPING BUSINESS?

A: ECO-FRIENDLY PRACTICES INCLUDE USING RENEWABLE ENERGY SOURCES, IMPLEMENTING WATER CONSERVATION MEASURES, SOURCING MATERIALS LOCALLY, PROMOTING RECYCLING, AND PROVIDING EDUCATIONAL PROGRAMS ABOUT LOCAL ECOLOGY FOR GUESTS. THESE PRACTICES CAN ENHANCE SUSTAINABILITY AND APPEAL TO ENVIRONMENTALLY CONSCIOUS TRAVELERS.

Glamping As A Business

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glamping as a business: Recent Advancements in Tourism Business, Technology and Social Sciences Vicky Katsoni, George Cassar, 2024-04-27 The book features the second volume of the

proceedings of the 10th International Conference of the International Association of Cultural and Digital Tourism (IACuDiT), with the theme "Recent Advancements in Tourism Business, Technology, and Social Sciences," which was held from August 29 to 31, 2023, in Crete, Greece. It showcases the latest research on Tourism Business, Technology, and Social Sciences and presents a critical academic discourse on smart and sustainable practices in the tourism industry, stimulating future debates and advancing readers' knowledge and understanding of this critical area of tourism business in the post-COVID-19 era. COVID-19 produced dramatic effects on the global economy, business activities, and people, with tourism being particularly affected. The book discusses the resulting digital transformation process in a range of areas, including its effect on the social sciences combined with special forms of tourism. This accelerated digitalizationencourages the emergence of new digital products and services based on the principle of flexibility. The book focuses on the knowledge economy and smart destinations, as well as new modes of tourism management and development, and includes chapters on emerging technologies such as the Internet of Things, artificial intelligence, big data, and robotics in connection with various tourism practices.

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is just the change the entrepreneur needs, especially after matching with the sexy ranch owner. But Lyle Drummond doesn't date, and Giselle breaks all his rules. When a mistake in the match is discovered, Giselle must decide if she's willing to risk it all... The Trouble with an Heir by USA TODAY bestselling author Stacey Kennedy Not even two feuding dynasties can keep them apart! A Texas Cattleman's Club extravaganza could be aspiring chef Jessica Drummond's big chance. But her dream job's threatened by a passionate night with irresistible CEO Marcus Winters, her employer's enemy. Caught between two feuding dynasties, Jessica and Marcus uncover a long-buried secret that could destroy both families. As scandal ignites, will they get caught in the cross fire? Two sizzling Texas Cattleman's Club romances, one great value!

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glamping as a business: How to Start an Airbnb Glamping Business Claire Newton, 2023-05-25 Introducing How to Start an Airbnb Glamping Business - the ultimate guidebook for aspiring entrepreneurs seeking to embark on a lucrative and rewarding venture in the world of glamping. Packed with invaluable insights and practical tips, this book will be your trusted companion on the exciting journey of creating a unique and unforgettable glamping experience. In this comprehensive guide, you will discover the step-by-step process of launching your own Airbnb

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Cress Brothers By Niobia Bryant High school enemies Eve Villar and Lucas Cress as friends? No way! And when a class reunion leads to seduction, Eve will do anything to convince the former ugly duckling she's changed. Even saying I do to his marriage scheme! One Wild Wedding Weekend By Janice Maynard Daley Martin's sister is marrying Tristan Hamilton's brother. So these fierce business rivals better play nice! But then they give into a weekend of wild debauchery. Can they figure out how to be partners in the boardroom and the bedroom? For more stories filled with scandal and powerful heroes, look for Harlequin® Desire's October 2023 Box set 1 of 2.

glamping as a business: Proceedings of the 4th Asia Pacific Management Research Conference (APMRC 2022) Eva Hotnaidah Saragih, Rike Penta Sitio, Rosita Fitriyani, Dhinar Silalahi, Yeneneh Tamirat Negash, 2023-02-10 This is an open access book. It has been our great honor to welcome all the participants to the 4th Asia-Pacific Management Research Conference was held in Surabaya, Indonesia, on May 18th-20th, 2022 as a hybrid conference (virtualy conference). I recalled formulating the concept and conducting this conference with the Research Center and Case Clearing House (RC-CCH) Team back in 2017. The conference encourages fresh and impactful studies that address the latest issues and topics, particularly in economics, management, business, and accounting. The forum particularly welcomes the discussion and sharing among research fellows in a semi-formal academic setting. As we reach the fourth conference, we are confident that we will maintain a contribution to the global literature. It is undeniable that the theme of the COVID-19 Pandemic is the main issue of this fourth conference, but rather than focusing on the misery, we look for models, technologies, and concepts that are beneficial for the economy and businesses to grow toward the new normal. This conference received 136 abstracts, of which 57 were accepted articles in Atlantis Proceeding.

glamping as a business: The Girl She Was M.I. Hattersley, 2025-09-10 'WOW! What an incredible story! Shocking twist is an understatement!' Reader review, 5* She thought she could leave her past behind. She was wrong. . . Nadia Morgan has everything she ever dreamed of. A stunning converted farmhouse in the Cornish countryside. Three wonderful children. A loving husband. But she also has a dark secret. Something terrible happened twenty years ago. Something that she's spent twenty years trying to forget. Now someone is threatening her family - and threatening to tear down the life she built for herself. The past is finally catching up to her, and Nadia feels like she's losing her sanity. She can never leave behind the girl she was, but she will do anything to keep her family safe. An utterly gripping psychological thriller perfect for fans of T.M. Logan, C.L. Taylor, Claire Douglas, Karin Slaughter and Mark Edwards. *** Please note this is a revised edition of The Pact *** Readers love The Girl She Was: 'Just brilliant!!! This was a really good story that I read very quickly as I literally couldn't put it down.' Reader review, 5* 'OMG! Great plot that has more jagged edges with twists and turns which will keep the reader glued until the end! Reader review, 5* 'Brilliant! This is the first book I've read by this author and I couldn't put it down! Highly recommend!' Reader review, 5* 'Great story!! . . . It keeps you guessing until the end. Would definitely recommend to mystery lovers.' Reader review, 5* 'Excellent Domestic Thriller! . . . he did an excellent job with this book! . . . I've found a new author that so far has produced good reads! I'll keep buying his books as they come out!!' Reader review, 5* 'Wow, so good. It kept me guessing . . . I couldn't put it down. Saying this was a good read is an understatement. Twists and turns, right till the end.' Reader review, 5*

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obstacles that women face in business and how to overcome them. She reveals the metrics that really matter to venture capitalists and how to pitch them successfully. Her book delves into the art and science of creating a winning pitch deck—the standard formula for pitching to investors, from crafting a compelling story to using data and design to make a lasting impact. Thinking Bigger positions women to get the financing they need—to build big businesses, to scale their endeavors, and to make a positive impact on our world.

glamping as a business: My Not So Perfect Life Sophie Kinsella, 2017 When Katie Brenner is fired from her dream job in advertising in London, she's desperate to get away from her mad boss Demeter, and her crush, Alex, who she thought shared her feelings of adoration but didn't. Seeking refuge, she goes home to her father's farm in Somerset to help make her stepmother's dream of turning their land into a glamping retreat come true. Applying her savvy marketing smarts, Katie masterminds a glamorous upscale resort. But when Demeter shows up unannounced, with Alex not far behind, Katie is forced to rethink her revenge fantasies and her assumptions about family, love, and office politics and realize how much she may have misjudged everyone--and everything--around her--

glamping as a business: One Wild Wedding Weekend Janice Maynard, 2023-09-26 These business rivals can't stand each other, but one weekend at the same wedding proves some conflicts can only be solved in the sheets! Only from USA TODAY bestselling author Janice Maynard! Daley Martin's sister is marrying Tristan Hamilton's brother. They're normally business rivals...but now they're maid of honor and best man! Despite finding Tristan infuriatingly arrogant, Daley will have to remain civil through the wedding weekend. But when their unacknowledged attraction erupts into a blistering night of passion, they vow, for countless reasons, to end things after the wedding. Their intentions are upended, though, when Tristan's boss makes an offer to buy Daley's company that's too good to refuse. Now, keeping their minds on business will be daunting, and avoiding each other—and the heat still raging between them—will be impossible! Harlequin Desire transports you to the luxurious worlds of American tycoons, ranchers and family dynasties. Get ready for bold encounters and sizzling chemistry.

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glamping as a business: Falling for Polkerran Point Cass Grafton, 2025-10-02 Will she get a new start with an old love? Ellie Arbon thought she left Polkerran Point behind her, for good. But when her cousin Nicki needs her help, Ellie has no choice but to return. The cove stirs up memories Ellie would rather forget. Will Farmer left her there years ago to pursue an acting career, and now he's back. Handsome and famous, he gets a lot of female attention and Ellie is sure he's all but forgotten her. Every encounter they have suggests otherwise – there's an undeniable spark between them and old feelings return once more. Ellie must decide whether she wants to fight for a future together, or whether Will is - and will always be - the one who got away. A wonderfully cosy, heart-warming romance perfect for fans of Phillipa Ashley, Cressida McLaughlin and Holly Martin.

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